

Health Net Health Plan of Oregon, Inc. (Health Net)

Top Reasons *to* *sell* Health Net

Your trusted partner for better health

A strong company. A sound balance sheet. And built to last. In times like these, it's good to have the backing of a multi-billion dollar company you can count on. Health Net Health Plan of Oregon, Inc. traces its roots to 1938 and combines local leadership to put strength and stability on your side. Creating local, affordable health insurance is not just our business. It's our passion.



Go to

www.healthnet.com

to learn more about

how Health Net is

delivering value and

making a difference!

Company facts and ratings

- Health Net is part of the Centene family of companies. Our parent company, Centene Corporation, is a publicly traded managed care organization that delivers managed health care services through health plans and government-sponsored managed care plans.
- Ranked #61 on the Fortune Global 500 list.
- Ranked #27 on Fortune's fastest growing companies.
- Centene's subsidiaries provide health benefits to approximately 12.8 million individuals across the country through group and individual plans, Medicare, Medicaid, and the Department of Defense, including TRICARE.

Financial strengths

- Centene has cash and investments of \$15.0 billion.
- Centene is expecting revenue of \$59.2–\$60.0B from 2018.

Local, personal service

We're about as far from a big box carrier as it gets.

- Local leadership and local decision-making for the good of your community.
- Underwriting and the Health Net Sales Team are local with an average of over 10 years' experience at Health Net and an average of over 20 years' experience in the industry.
- Expert account service teams for each customer.
- Access to our local team of medical management professionals supports delivery of the right services at the right time and at the right cost.

Affordable, sustainable solutions

We keep business growing with relevant, local and affordable health plans.

- Variety of flexible PPO plan options to meet diverse client needs.
- With user-friendly HSA-compatible PPO plans, your clients get greater control over health care dollars.
- CommunityCare plans cut costs without compromising benefits by combining a tailored network with a choice of several plan options.

Enhanced Choice for groups

More choices. More flexibility.

- Groups create the plan combination they want.
- Employees pick the plan that works best for them.
- No extra fees for offering multiple plans.

Expansive network

Employees have the choices they want and deserve with Health Net.

- Extensive provider network of quality physicians, specialists and hospitals.
- National networks available for out-of-state PPO coverage through First Health.
- Washington uses the First Choice Network.

Online anytime

With Health Net, your clients can focus on what they do best – their business.

Leave the rest to us!

- Online plan management makes benefit administration as simple as possible.
- Get forms, update eligibility, run reports, and more.

Mobile conveniences

We deliver on-the-go flexibility with our mobile app.

- Members can connect to their Health Net online account via Health Net Mobile.
- A fast and easy way to get plan information (copayments, deductibles), verify eligibility, access maps and doctor office directions, and more.

Well-being as a way of life

Health Net care management programs help improve outcomes and productivity.

- We keep business growing by helping people stay healthy and reducing high service costs.
- Decision Power® supports health in balance with coaching, online resources and self-guided programs.
- Learn more about treatment options and better manage chronic illness.
- Take advantage of discounts on health products and services.
- Active&Fit – a member fitness discount program is available with all portfolio plans, \$25/month fee.
- CommunityCare makes it rewarding to build healthy habits. Members can earn a \$50 gift card for completing an online health assessment and sharing the results with their doctor.

Financial information and rankings current as of September 2018.

Members have access to Decision Power through current enrollment with Health Net Health Plan of Oregon, Inc. It is not affiliated with Health Net's provider network, and it may be revised or withdrawn without notice. Decision Power services, including clinicians, are additional resources that Health Net makes available to enrollees of Health Net Health Plan of Oregon, Inc.

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